



CLAIMS CONSULTANT & REMODELING ESTIMATOR APPLICATION

Name: _____ Date: _____

Mailing Address: _____

City: _____ State: _____ Zip: _____

Home Phone: _____ Email: _____

List below present and past employment, beginning with your most recent

Employer				Supervisor	Phone
From		To		Describe the work you did	
Mo.	Yr.	Mo.	Yr.		

Employer				Supervisor	Phone
From		To		Describe the work you did	
Mo.	Yr.	Mo.	Yr.		

Employer				Supervisor	Phone
From		To		Describe the work you did	
Mo.	Yr.	Mo.	Yr.		

Under what conditions do you feel you best excel?

On a scale of 1-10 (10 highest) how would you score yourself in your proactive or self-starter abilities? Briefly describe why.

Many consultants have developed a habit of reading books, attending seminars, and listening to audio sessions provided by experts in their field in effort to maximize the value that they can provide to their prospective clients. What books have you/are you reading and what efforts in continual self-improvement are you in the process of developing?

Briefly describe your work ethic.

In your opinion, what are the few most valuable qualities a successful consultant can possess? What is the most valuable?

What closing ratio can Kieran's expect concerning leads provided by the company? What is a reasonable percentage that can be expected of referral clients stemming as a direct result of a salespersons efforts concerning leads provided by company? Including referral clients, what is a reasonable percentage ratio that can be expected concerning self-generated sales in comparison to total sales?

What is the most money you have made in any twelve month period (gross)? When?

As an example, let's say you generate a project and upon completion, your commission equaled \$100.00. If this is an average commission over the course of a year, how many projects would you realistically like to generate? How many would you need in order to preserve your current lifestyle?

How or where did you hear of the opportunity here at Kieran's? What prompted you to apply for the position of Claims Consultant & Remodeling Estimator?