



CLOSER APPLICATION

Name: _____ Date: _____

Mailing Address: _____

City: _____ State: _____ Zip: _____

Home Phone: _____ Email: _____

List below present and past employment, beginning with your most recent

Employer				Supervisor		Phone
From		To		Describe the work you did		
Mo.	Yr.	Mo.	Yr.			

Employer				Supervisor		Phone
From		To		Describe the work you did		
Mo.	Yr.	Mo.	Yr.			

Employer				Supervisor		Phone
From		To		Describe the work you did		
Mo.	Yr.	Mo.	Yr.			

Under what conditions do you feel you best excel?

On a scale of 1-10 (10 highest) how would you score yourself in your proactive or self-starter abilities? Briefly describe why.

Many professional closers have developed a habit of reading books, attending seminars, and listening to audio sessions provided by experts in their field in effort to maximize the value that they can provide to their prospective clients. What books have you/are you reading and what efforts in continual self-improvement are you in the process of developing?

Briefly describe your work ethic.

In your opinion, what are the few most valuable qualities a successful closer can possess? What is the most valuable?

What closing ratio can Kieran's expect concerning leads provided by the company? What is a reasonable percentage that can be expected concerning the generation of referral clients stemming as a direct result of a closer's efforts while visiting with a prospective client?

What is the most money you have made in any twelve month period (gross)? When?

How or where did you hear about the opportunity here at Kieran's? What prompted you to apply for the position of Closer?

Are you pursuing part-time or full-time employment?