



LEAD GENERATOR & APPOINTMENT SETTER APPLICATION

Name: _____ Date: _____

Mailing Address: _____

City: _____ State: _____ Zip: _____

Home Phone: _____ Email: _____

List below present and past employment, beginning with your most recent

Employer				Supervisor	Phone
From		To		Describe the work you did	
Mo.	Yr.	Mo.	Yr.		

Employer				Supervisor	Phone
From		To		Describe the work you did	
Mo.	Yr.	Mo.	Yr.		

Employer				Supervisor	Phone
From		To		Describe the work you did	
Mo.	Yr.	Mo.	Yr.		

Under what conditions do you feel you best excel?

On a scale of 1-10 (10 highest) how would you score yourself in your proactive or self-starter abilities? Briefly describe why.

Many professionals have developed a habit of reading books, attending seminars, and listening to audio sessions provided by experts in their field in effort to maximize the value that they can provide to their prospective clients. What books have you/are you reading and what efforts in continual self-improvement are you in the process of developing?

Briefly describe your work ethic.

In your opinion, what are the few most valuable qualities a successful professional in this field can possess? What is the most valuable?

What is the most money you have made in any 12 month period (gross)? When?

As an example, let's say you generate a lead for the company and are compensated \$100 for that lead. If this is an average amount earned per lead over the course of a given year, how many leads would you realistically like to generate? How many would you need to generate in order to preserve your current lifestyle?

How or where did you hear about the opportunity here at Kieran's? What prompted you to apply for the position of Lead Generator & Appointment Setter?